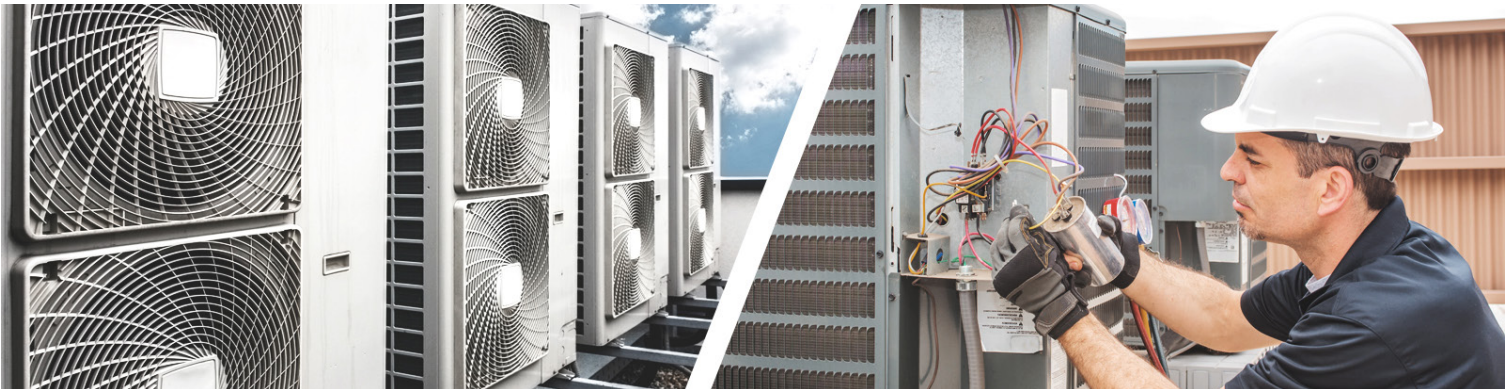


BUSINESS FOR SALE

HVAC BUSINESS



BUSINESS OVERVIEW

This is a well-established, extremely profitable, and growing HVAC and Plumbing contractor for sale in one of the fastest growing markets in Canada. The business provides services to some high profile companies by offering the best in class service, support, and reliability, which in turn results in a high quote to sale success ratio on new installations. Annually, the business also has multiple service contracts in place providing a recurring revenue stream.

The owners of the business are seeking the right buyer who can provide a similar philosophy to theirs, whilst providing growth and opportunity for all involved for years to come.

NORMALIZED FINANCIAL SUMMARY

	NORMALIZED REVENUES	EBITDA *
PROJ. 2019	\$ 2,606,000	\$ 454,000
FYE 2018	\$ 2,444,000	\$ 432,000
FYE 2017	\$ 2,519,000	\$ 405,000

* EBITDA - Earnings Before Interest, Taxes, Depreciation, and Amortization

SALE INFORMATION

Type of Sale: Share Sale

Inclusions in Asking Price:

Operational Balance Sheet Inclusive of:
Furniture, Fixtures, & Equipment / Goodwill / Normal Net Working Capital

Business Value:	\$ 1,652,000
Normal Net Working Capital:	\$ 298,000
Business Asking Price:	\$ 1,950,000

For more information on this business, please contact:

IAN HOUGHTON | CBI

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COMPANY PROFILE

Listing ID:	VANCOBC002-N481
Location:	Metro Vancouver, British Columbia
Years in Business:	Over 20 Years
NAICS Code:	238220 - Plumbing, Heating, and Air Conditioning Contractors

HIGHLIGHTS

- Consistently profitable and growing
- Strong market reputation
- Great all season business
- Commercial maintenance contracts in place
- Strong technical service team
- Recurring revenue stream



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